**Fundraising from Individual Donors
Donor Profile**

**My Name: My Organization:**

Donor Name: Email:

Address: Phone:

Social Media (LinkedIn, Twitter, Facebook, etc.):

Connection to my organization (i.e. volunteer, knows a board member, attended an event, etc.):

Giving history:

 First gift (date): First gift (amount):

 Most recent gift (date): Most recent gift (amount):

 Largest gift (date): Largest gift (amount):

 Lifetime giving (total number of gifts): Lifetime giving (total amount):

Biographical information:

 Educational:

 Professional:

 Family:

 Social:

 Board/ Volunteer/ Community Engagement:

Charitable giving:

 Other organizations supported:

 Notable donations:

Other Notes:

**Fundraising from Individual Donors
Donor Profile**

**LEAVE THIS SIDE BLANK TO BE COMPLETED AT THE WORKSHOP**

Cultivation:

Ask amount & method:

Stewardship: